



## **WELCOME ON BOARD OF SAILING CATAMARANS**

### **2022 PROGRAM FOR INCENTIVES & EVENTS CRUISES**

#### **PALMA AND COLONIA SANT JORDI - MAJORCA**

**The Magic Catamarans are specially designed for day chartering. They will seduce you and will let you to discover the joys of sailing in dreamlike conditions. In Majorca, based in Palma, we offer:**

#### **In Mallorca, based in Palma:**

- 2 Sailing catamarans model Taïti 75 with a maximum capacity of 92 persons. One of them operating in Colonia de Sant Jordi from May until October.
- 1 Sailing catamaran model Taïti 60 with a maximum capacity of 71 persons.
- 1 Sailing catamaran model Freebird with a maximum capacity of 45 persons.

#### **In Mallorca, based in Colonia de Sant Jordi:**

- 1 Sailing catamaran model Taïti 75 with a maximum capacity of 92 persons.

<b>Specifications:</b>	<b>Taïti 75</b>	<b>Taïti 60</b>	<b>Freebird</b>
- Length:	22,80 m	18,20 m	15,23 m
- Beam:	10,42 m	9,10 m	7,43 m
- Engines:	2 x 140 hp	2 x 60 hp	2 x 35 hp
- Sail area:	205 m <sup>2</sup>	153 m <sup>2</sup>	120 m <sup>2</sup>

#### **For the comfort of our guests we have on board of the MAGIC sailing catamarans:**

- Big solarium, spacious nets on forward beam for sunbathing during the anchor time
- Big bathing ladder\* with railings on both sides on forward beam for comfortable access to the sea
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkelling to enjoy the marine world (deposit € 10)
- Freshwater showers
- Bar
- Iron Barbecue-Grill on board
- Two bathrooms with toilet and washbasin (except on board of model Freebird, only 1 bathroom)
- Paddle surf board under request
- Kayak under request

## A MAGICAL EXPERIENCE

Magic Catamarans puts at your disposal a large experience and know-how of more than twenty-one years managing and organisation of exclusive cruises and incentives on board of our MAGIC sailing catamarans.



We will offer you a new perspective on the island of Majorca, and the ability to enjoy some of the most beautiful coasts of the Mediterranean.

Sailing on board of our spacious catamarans, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded coves with turquoise crystal-clear waters. We provide snorkeling equipment for free to enjoy the most beautiful seabed and its variety of fish (€ 10 deposit).

We offer a funny package of water activities consisting of rings and banana during three hours.

On board of our catamarans you can enjoy different types of excellent meals, among which we wish to emphasize our freshly prepared barbecue, much appreciated by our customers.

For the season 2022 we operate with five catamarans in Majorca.

**Please contact us for estimates and availabilities: Tel. (+34) 649020520**  
<https://mallorcatamarans.com/> · [info@mallorcatamarans.com](mailto:info@mallorcatamarans.com)

## 2022 RATES INCENTIVES & EVENTS CRUISES

Magic Catamarans, S.L. will invoice your incentive or event cruises individually per passenger on board in three different seasons - low, medium and high. In the low season we offer the possibility to choose a different schedule as set out in paragraph sailing cruise morning or afternoon, for example from 11.00 h to 16.00 h, for the price of the morning cruise, subjected to availability two days before the cruise.

Also, you may extend in advance your sailing cruise based on the average hourly price set for the reserved cruise.

In order to help you in the calculation of the price per passenger we provide you the following price table.

### MAGIC – SAILING CATAMARANS

Type of sailing cruise	Timetable	Capacity	01/01 – 31/05/22	01/06 – 30/06/22	01/07-16/09/22
			15/10 – 31/12/22	17/09 – 14/10/22	
MORNING	10.00 h - 15.00 h	Max. 92 pers.	1.815 €	2.425 €	2.770 €
		Max. 71 pers.	1.490 €	1.815 €	2.079 €
		Max. 45 pers.	1.060 €	1.205 € *	1.385 €
AFTERNOON	15.30 h - 20.30 h	Max. 92 pers.	1.815 €	2.245 €	2.590 €
		Max. 71 pers.	1.490 €	1.690 €	1.940 €
		Max. 45 pers.	1.060 €	1.120 € *	1.290 €
COMPLETE DAY	10.00 h - 19.00 h	Max. 92 pers.	2.730 €	3.630 €	4.150 €
		Max. 71 pers.	2.235 €	2.730 €	3.115 €
		Max. 45 pers.	1.595 €	1.815 € *	2.075 €

VAT included

Practical example:

60 members of a medical congress want to make a sailing cruise aboard our catamaran MAGIC of 71 seats on May 25, 2022 from 10.00 h to 15.00 h with the catering service *Barbecue I* and the beverage service *Open Bar II*.

Magic Catamarans, SL will invoice 61,83€ per person VAT included, from which 24,83€ correspond to the catamaran, 21,10€ to the *Barbecue I* and 15,90€ to the *Open Bar II*.

## **ON BOARD CATERING AND SERVICES 2022**

The catering and drinks aboard Magic catamarans are supplied exclusively through our company, find below our proposals, if you wish other proposals for catering or beverage don't hesitate to ask us for your personalized quote!

### **Barbecue I:**

Barbecue with varied meats (chicken breast, fresh sausages from the region and chicken skewers), bread, fresh salad buffet of rusian salad and green salad, fruit and pastries for desert. No drinks included.

Price per person: **21,10 €**

### **Barbecue II:**

Barbecue of veal tenderloin, chicken breast and skewers, bread, fresh salad buffet of rusian salad and green salad, fruit and pastries for desert. No drinks included.

Price per person: **29,20 €**

### **Vegetarian Menu:**

Two delicious grilled vegetable burgers with bread (or 1 vegetable burger with bread and falafels) accompanied by red pepper, onion and grilled zucchini and a green salad. Fruit and pastries for desert. No drinks included.

Price per person: **20,00€**

### **Sea Menu:**

Anchovies from L'Escala and pickled anchovies with Mallorcan bread, grilled squid, shrimp, clams, mussels, and slice of swordfish, accompanied by green salad, fruit and pastries for desert. No drinks included.

Price per person: **35,00 €**

### **Paella / Fideua:**

Seafood Paella or Fideuà prepared on board with buffet of fresh green salad, Mallorcan bread, fruit and pastries for desert. No drinks included.

Price per person: **24,70 €**

### **Sardinada:**

Sardines prepared on the barbecue on board, appetizer of Vegetables pie in the Majorcan style and salted pastries, Mallorca bread, fresh salad buffet of Russian salad and green salad, fruit and pastries for dessert. No drinks included.

Price per person: **21,10 €**

**\*Menu Mallorca:**

Vegetables pie in the Majorcan style, dates with bacon, brown bread, stuffed courgettes with seafood, meatballs in the Majorcan style, Tumbet: Typical Majorcan recipe of potatoes and fried vegetables, monkfish in the Majorcan style. Ensaïmada: Typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **41,00 €**

**\*Special Menu Mallorca:**

Dates with bacon, stuffed chicken with dried fruits, brown bread, stuffed eggs with foie-gras, fish pie of caproig, Granada: Typical aubergine pudding of Majorca, tumbet: typical majorcan recipe of potatoes and fried vegetables, roastbeef with different sauces. Ensaïmada: typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **43,00 €**

**\*Executive Menu:**

Majorcan brown bread with sobrasada, boiled prawns, dates with bacon, juicy mussels with picadillo sauce, smoked salmon, codfish steaks in creamy sauce, trampó (Majorcan salad), Veal tenderloin instantly grilled on the BBQ. Ensaïmada: typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **44,00 €**

**Tapas Menu:**

Exquisite selection of tapas, skewers and montaditos to choose (ANNEX). No drinks included.

Price per person: **25,70 €**

Possibility of **½ Tapas Menu.**

Price per person: **12,85 €**

**Breakfast on board :**

Nespresso coffee, tea, milk alone or with chocolate, orange juice and pineapple juice, ensaimadas (typical cake of Majorca), small butter croissants and chocolate croissants, one ciabatta bread sandwich with cheese or ham or serrano ham, fresh fruit: melon, watermelon and pineapple cut into triangles.

Price per person: **13,00 €**

**Sandwich-lunch:**

A delicious snack of one ciabatta bread sandwich with cheese or ham or serrano ham, and Vegetables pie in the Majorcan style / or two delicious ciabatta bread sandwiches. Crackers, chips, olives and a mixture of nuts.

No drinks included.

Price per person: **7,40 €**

\* Also possibility of ½ Tapas menu. Price 10,28 €

**Appetizer:**

Champagne or Sangria cocktail as a welcome drink, olives, crackers, mixture of nuts, chips and a selection of filled puff pastries and mini salted cakes.

Price per person: **10,50 €**

**Supplements:**

Fruit: Watermelon and Melon in triangles: **2€** / person

Grilled vegetables: **3,00€** / person (Red pepper, Zucchini and onion)

A slice of grilled swordfish: **5,00€** / person

Falafels: **3,00€** / person

Grilled large red shrimp: **2,50€** / person (Approx. 1 per person)

Grilled large prawns: € **2,50€** / per person (Approx. 3 per person)

**Free Bar I:** Composed of mineral water, soft drinks and coffee during the whole trip.

Price per person morning or afternoon: **10,80 €**  
Price per person complete day: **18,40€**

**Free bar II:** \* Consisting of mineral water, refreshments, local wine, cava (catalan champagne), sangria, coffee and beer during the whole trip.

Price per person morning or afternoon: **15,90 €**  
Price per person complete day: **27,00€**

**Free bar III:** \* Consisting of mineral water, refreshments, local wine, cava (catalan champagne), sangria, coffee, beer and long drinks during the whole trip.

Price per person morning or afternoon: **19,80 €**  
Price per person complete day: **33,70€**

\* The captain may further limit alcohol consumption if deemed necessary for safety on board. It is not possible to take drinks from the catamaran at the end of the trip. It is only possible to hire these open bar services in combination with one of our food options.

**VAT included**

## **WATER ACTIVITIES 2022**

We offer the possibility of hiring different water activities such as banana, donuts, flyfish and speed boat. If you are interested, you can request a personalized quote.

The water activities services on catamarans Magic comes exclusively through our company.



## **GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2022**

- 1) The first payment over 50% of the total amount will be done by reservation.

The down payment will be done 15 days before the sailing excursion starts, and therefore, if any service on board is desired, it must be specified at least 3 weeks before.

- 2) In case of cancellation due to weather circumstances, decision taken by the Captain of the MAGIC catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 3) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
  - a) Bookings cancelled more than 90 days previously to the excursion will not incur cancellation charges. We will only deduct our administration fee of 15% of the deposit payment and we will refund the remaining 85%.
  - b) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment corresponding only to the rental of the catamaran, or 12,5% of the total amount of the rental of the catamaran.
  - c) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment corresponding only to the rental of the catamaran, or 25% of the total amount of the rental of the catamaran.
  - d) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment corresponding only to the rental of the catamaran, or 50% of the total amount of the rental of the catamaran.
  - e) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount including all services.



# **ANNEX - Tapas menu:**

## **Tapas Menu 2022:**

Tapas menu price: € 25,70 per person

Price ½ Tapas menu: € 12,85 per person

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VAT included

- **2 (full menu) or 1 (1/2 menu) tapa from the following list:**

### **Tapas - portions**

Hummus accompanied with carrot

Guacamole with nachos

- **4 (full menu) or 2 (1/2 menu) skewers from the following list:**

### **Skewers**

Serrano ham

Fresh cheese with cherry tomato

Sobrasada with honey

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- **2 (full menu) or 1 (1/2 menu) brushes from the following list:**

### **Brushes**

Prawns

Chicken

### **Dessert (both):**

Watermelon and melon in triangles

Apricot Cake