

WELCOME ON BOARD OF SAILING CATAMARANS

2020 PROGRAM FOR INCENTIVES & EVENTS CRUISES

PALMA AND COLONIA SANT JORDI – MAJORCA

Our Catamarans are specially designed for day chartering. They will seduce you and will let you to discover the joys of sailing in dreamlike conditions.

In Majorca, based in Palma, we offer:

- 3 Sailing catamarans model Taiti 75 with a maximum capacity of 100 persons. One of them operating in Colonia de Sant Jordi from May until October.
- 1 Sailing catamaran model Taiti 60 with a maximum capacity of 71 persons.
- 1 Sailing catamaran model Freebird with a maximum capacity of 45 persons.

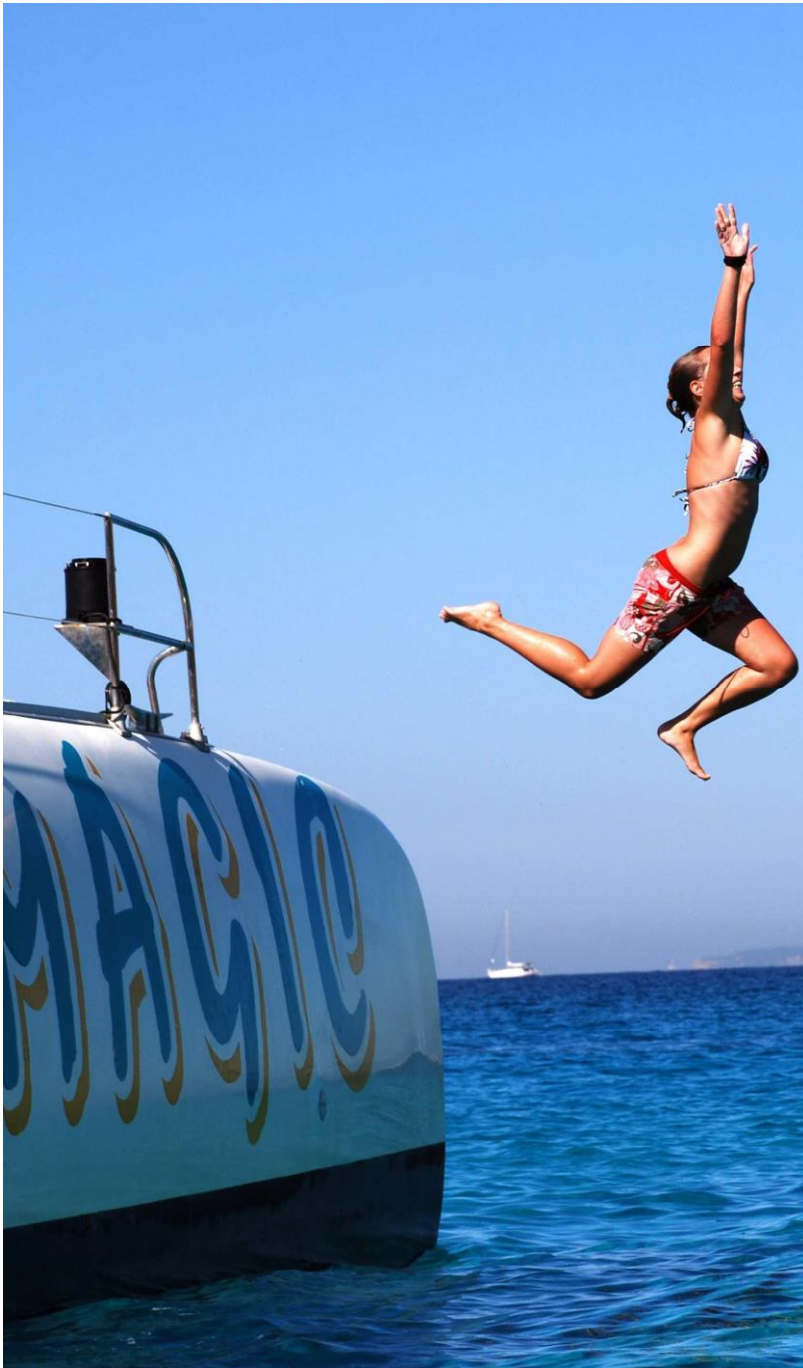
Specifications:	Taiti 75	Taiti 60	Freebird
- Length:	22,80 m	18,20 m	15,23 m
- Beam:	10,42 m	9,10 m	7,43 m
- Engines:	2 x 140 hp	2 x 60 hp	2 x 35 hp
- Sail area:	205 m ²	153 m ²	120 m ²

For the comfort of our guests we have on board of the MAGIC sailing catamarans:

- Big solarium, spacious nets on forward beam for sunbathing during the anchor time
- Big bathing ladder* with railings on both sides on forward beam for comfortable access to the sea
- Two bathing ladders integrated into transom scoops for access to the sea
- We provide free masks for snorkeling to enjoy the marine world (deposit € 10)
- Freshwater showers
- Bar
- Iron Barbecue-Grill on board
- Two bathrooms with toilet and washbasin
- Paddle surf board under request
- Kayak under request

A MAGICAL EXPERIENCE

Magic Catamarans puts at your disposal a large experience and know-how of more than twenty-one years managing the organisation of exclusive cruises and incentives on board of our MAGIC sailing catamarans.



We will offer you a new perspective on the island of Majorca and of the Costa Brava, and the ability to enjoy some of the most beautiful coasts of the Mediterranean.

Sailing on board of our spacious catamarans, designed especially for day-charter, you will enjoy a fascinating sailing and anchoring in exclusive and secluded coves with turquoise crystal-clear waters. We provide snorkelling equipment for free to enjoy the most beautiful seabed and its variety of fish (€ 10 deposit).

We offer a funny package of water activities consisting of rings and banana during three hours. Due to its greater flexibility we offer you a boarding and disembarkation service in other ports that are not our base ports, subject to authorization and payment of the corresponding fee, or in coves by inflatable boats only in the Costa Brava.

On board of our catamarans you can enjoy different types of excellent meals, among which we wish to emphasize our freshly prepared barbecue, much appreciated by our customers.

For the season 2020 we operate with five catamarans in Majorca.

Please contact us for estimates and availabilities: Tel. (+34) 649020520
<https://mallorcatamarans.com/> · info@mallorcatamarans.com

2020 RATES INCENTIVES & EVENTS CRUISES

We will invoice your incentive or event cruises individually per passenger on board in three different seasons - low, medium and high. In the low season we offer the possibility to choose a different schedule as set out in paragraph sailing cruise morning or afternoon, for example from 11.00 h to 16.00 h, for the price of the morning cruise, subjected to availability two days before the cruise.

Also, you may extend in advance your sailing cruise based on the average hourly price set for the reserved cruise.

In order to help you in the calculation of the price per passenger we provide you the following price table.

MAGIC – SAILING CATAMARANS

Type of sailing cruise	Timetable	Capacity	01/01 – 31/05/20	01/06 – 30/06/20	01/07-16/09/20
			15/10 – 31/12/20	17/09 – 14/10/20	
MORNING	10.00 h - 15.00 h	Max. 93 pers.	1.730 €	2.310 €	2.640 €
		Max. 71 pers.	1.420 €	1.730 €	1.980 €
		Max. 45 pers.	1.010 €	1.150 € *	1.320 €
AFTERNOON	15.30 h - 20.30 h	Max. 93 pers.	1.730 €	2.140 €	2.470 €
		Max. 71 pers.	1.420 €	1.610 €	1.850 €
		Max. 45 pers.	1.010 €	1.070 € *	1.230 €
COMPLETE DAY	10.00 h - 19.00 h	Max. 93 pers.	2.600 €	3.460 €	3.960 €
		Max. 71 pers.	2.130 €	2.600 €	2.970 €
		Max. 45 pers.	1.520 €	1.730 € *	1.980 €

Practical example:

60 members of a medical congress want to make a sailing cruise aboard our catamaran MAGIC of 71 seats on May 25, 2020 from 10.00 h to 15.00 h with the catering service *Barbecue I* and the beverage service *Open Bar II*.

We will invoice € 60,67 per person, from which € 23,67 correspond to the catamaran, € 21,10 to the *Barbecue I* and € 15,90 to the *Open Bar II*.

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ON BOARD CATERING AND SERVICES 2020

The catering and drinks aboard Magic catamarans are supplied exclusively through our company, find below our proposals, if you wish other proposals for catering or beverage don't hesitate to ask us for your personalized quote!

Barbecue I:

Barbecue with various meats (chicken breast, local fresh sausages and "pinchos" / skewers), bread, buffet of different fresh salads of pasta, potatoes or vegetables and green salad, fruit and pastries for dessert. No drinks included.

Price per person: **21,10 €**

Barbecue II:

Barbecue with veal tenderloin and chicken breast, bread, buffet of different fresh salads of pasta, potatoes or vegetables and green salad, fruit and pastries for dessert. No drinks included.

Price per person: **29,20 €**

Vegetarian Menu:

Two delicious grilled vegetable burgers with bread (or 1 vegetable burger with bread and falafels) accompanied by red pepper, onion and grilled zucchini and a green salad. Fruit and pastries for desert. No drinks included.

Price per person: **20,00€**

Sea Menu 1:

Anchovies from L'Escala and pickled anchovies with Mallorcan bread, grilled squid, shrimp, clams, mussels, and slice of swordfish, accompanied by green salad, fruit and pastries for desert. No drinks included.

Price per person: **35,00 €**

Sea Menu 2:

Stuffed mussels, shrimp pancakes, breaded shrimp tails, clams, squid and grilled sardines, accompanied by green salad, bread, fruit and pastries for desert. No drinks included.

Price per person: **30,00€**

Paella / Fideua:

Mixed blind Paella or Fideua prepared on board with fresh green salad buffet, bread, fruit and pastries for dessert. No drinks included.

Price per person: **24,70 €**



Sardinada:

Sardines prepared on the barbecue on board, bread, buffet of different fresh salads of pasta, potatoes or vegetables and green salad, fruit and pastries for dessert. No drinks included.

Price per person: **21,10 €**

Menu Mallorca:

Vegetables pie in the Majorcan style, dates with bacon, brown bread, stuffed courgettes with seafood, meatballs in the Majorcan style, Tumbet: Typical Majorcan recipe of potatoes and fried vegetables, monkfish in the Majorcan style. Ensaimada: Typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **41,00 €**

Special Menu (Majorca):

Dates with bacon, stuffed chicken with dried fruits, brown bread, stuffed eggs with foie-gras, fish pie of caproig, Granada: Typical aubergine pudding of Majorca, tumbet: typical majorcan recipe of potatoes and fried vegetables, roastbeef with different sauces. Ensaimada: typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **43,00 €**

Executive Menu :

Majorcan brown bread with sobrasada, boiled prawns, dates with bacon, juicy mussels with picadillo sauce, smoked salmon, codfish steaks in creamy sauce, trampó (Majorcan salad), Veal tenderloin instantly grilled on the BBQ. Ensaimada: typical filling cake of Majorca and fruit for dessert. No drinks included.

Price per person: **44,00 €**

Tapas Menu:

Exquisite selection of *tapas* and *montaditos* with ensaimada: typical filling cake of Majorca for dessert. No drinks included.

Price per person: **25,70 €**

Possibility of **½ Tapas Menu.**

Price per person: **12,85 €**



Breakfast on board :

Nespresso coffee, tea, milk alone or with chocolate, orange juice and pineapple juice, ensaimadas (typical cake of Majorca), small butter croissants and chocolate croissants, one ciabatta bread sandwich with cheese or ham or serrano ham, fresh fruit: melon, watermelon and pineapple cut into triangles.

Price per person: **13,00 €**

Sandwich-lunch:

A delicious snack of one ciabatta bread sandwich with cheese or ham or serrano ham, and a selection of filled puff pastries / or two delicious ciabatta bread sandwiches.

Crackers, chips, olives and a mixture of nuts. No drinks included.

Price per person: **7,40 €**

* Also possibility of ½ Tapas menu. Price 12,85 €

Appetizer 1:

Champagne or Sangria cocktail as a welcome drink, olives, crackers, mixture of nuts, chips and a selection of filled puff pastries and mini salted cakes.

Price per person: **10,50 €**

Appetizer 2:

Welcome glass of Cava, cava cocktail, Sangría cocktail or soft drink, olives, crackers, mixed nuts, potato chips, mushroom, chicken and cod stew croquettes, and mozzarella fingers.

Price per person: **10,50€**

Supplements:

Fruit: Watermelon and Melon in triangles: 1,60€ / person
Grilled vegetables: 3,00€ / person (Red pepper, Zucchini and onion)
Vegetables in tempura: 3,00€ per person
A slice of grilled swordfish: 5,00€ / person
Mushroom, ham and cod croquettes: 3,50€ / person.
Spinach croquettes: 3,00€ / person
Falafels: 3,00€ / person
Mozzarella Fingers: 3,00€ / person
Stuffed mussels: 3,50€ / person
Grilled large red shrimp: 2,20€ / person (Approx. 1 per person)
Grilled large prawns: € 2,40€ / per person (Approx. 3 per person)



Free Bar I :

Consisting of mineral water, refreshments during the whole trip.

Price per person morning or afternoon: **10,80 €**

Price per person complete day: **18,40 €**

Free Bar II : *

Consisting of mineral water, refreshments, local wine, sangria, coffee and beer during the whole trip.

Price per person morning or afternoon: **15,90 €**

Price per person complete day: **27,00 €**

Free Bar III : *

Consisting of mineral water, refreshments, local wine, sangria, coffee, beer and long drinks during the whole trip.

Price per person morning or afternoon: **19,80 €**

Price per person complete day: **33,70 €**

*Only in combination with one of our food options. The captain of the Magic catamaran can limit the consumption of alcohol, if he deems it necessary for safety on board.

ANNEX - Tapas menu:

Tapas Menu 2020:

Tapas menu price: € 25,70 per person

Price ½ Tapas menu: € 12,85 per person

(VAT included)

□ 2 (full menu) or 1 (1/2 menu) tapa from the following list:

Tapas - portions

Hummus accompanied with carrot

Shrimp Tortillas

Breaded onion rings

Falafels

Salad

Cod fritters

Guacamole with nachos

□ 4 (full menu) or 2 (1/2 menu) skewers from the following list:

Skewers

Goat cheese with honey

Serrano ham

Fresh cheese with jam

Sobrasada with honey

Roman squid

Mushroom, chicken or cod brandade croquettes



□ 2 (full menu) or 1 (1/2 menu) brushes from the following list:

Brushes

Prawns

Blue fish

Dates with bacon

Chicken

Pork

Sepias

Dessert to choose between:

Ensaimada stuffed with angel hair or with apricots

Ensaimada without filling

Watermelon and melon in triangles

Apricot Cake

WATER ACTIVITIES 2020

The water activities services on catamarans Magic comes exclusively through our company. **(Please ask for services outside of the Bay of Palma or Costa Brava)**

Package of funny aquatic activities: 1.134,- €

Consisting of banana and ringos (donuts) for three hours, prices in the Bay of Palma. The time is calculated from the departure until the arrival time of the aquatic activities dinghy.

Speed Boat: 719,- €/1st hour - 238,- €/additional hour

Speed boat for maximum 11 people to reach distant targets in a short time, prices in the Bay of Palma for the 1st hour € 719,- €, 260,- € for each additional hour.



Speed boat



Water activities



Boarding - Disembarking



GENERAL CONDITIONS FOR INCENTIVES & EVENTS CRUISES 2020

- 1) The first payment over 50% of the total amount will be done by reservation.
- 2) The down payment will be done 15 days before the sailing excursion starts.
- 3) In case of cancellation due to weather circumstances, decision taken by the Captain of the MAGIC catamaran, the amounts paid will be returned in its entirety and no cancellation fees will be charged.
- 4) If the cancellation is made unilaterally by the client, the cancellation costs will depend on how early it is communicated:
 - A) Bookings cancelled more than 90 days previously to the excursion will not incur cancellation charges. We will only deduct our administration fee of 15% of the deposit and we will refund the remaining 85%.
 - B) In case of cancellation notified within 90 days previously to the excursion, the cancellation costs will be 25% of the first payment, or 12,5% of the total amount.
 - C) In case of cancellation notified within 60 days previously to the excursion, the cancellation costs will be 50% of the first payment, or 25% of the total amount.
 - D) In case of cancellation notified within 30 days previously to the excursion, the cancellation costs will be 100% of the first payment, or 50% of the total amount.
 - E) In case of cancellation notified within 15 days previously to the excursion, the cancellation costs will be 100% of the total amount.

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